

How to optimize
ENERGY CONSUMPTION
in pumping systems
in **DISTRICT HEATING** Plants



Karol Wiśniewski

Senior Key Account Manager District Energy

GRUNDFOS

GRUNDFOS 

Possibility in every drop

At Grundfos, we have been working with district heating and cooling networks for **more than 50 years**.

Delivering innovation through energy-efficient solutions for new grids and optimization solutions for existing grids.

Being a trusted partner, available locally, equipped with the right knowledge and experience to provide pre-sales and after-sales support.



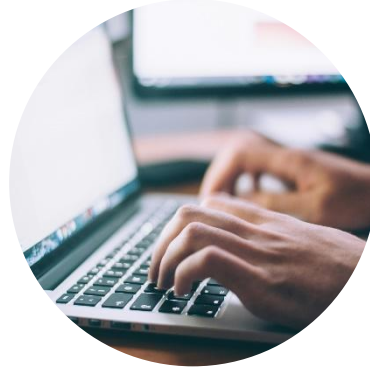


Why Grundfos?



Your trusted partner in district energy

We specialize in delivering high-efficiency, reliable pumping solutions tailored to your needs. With extensive experience in large-scale district energy projects, we provide pre-sales and post-sales support to ensure success throughout the project life-cycle.



Local expertise, on-demand

We ensure that our technology, service, and sales teams are readily available where you need them most. With a strong local presence and a robust service network, we deliver the pre-sales and post-sales support critical to your success.



Comprehensive support at every stage

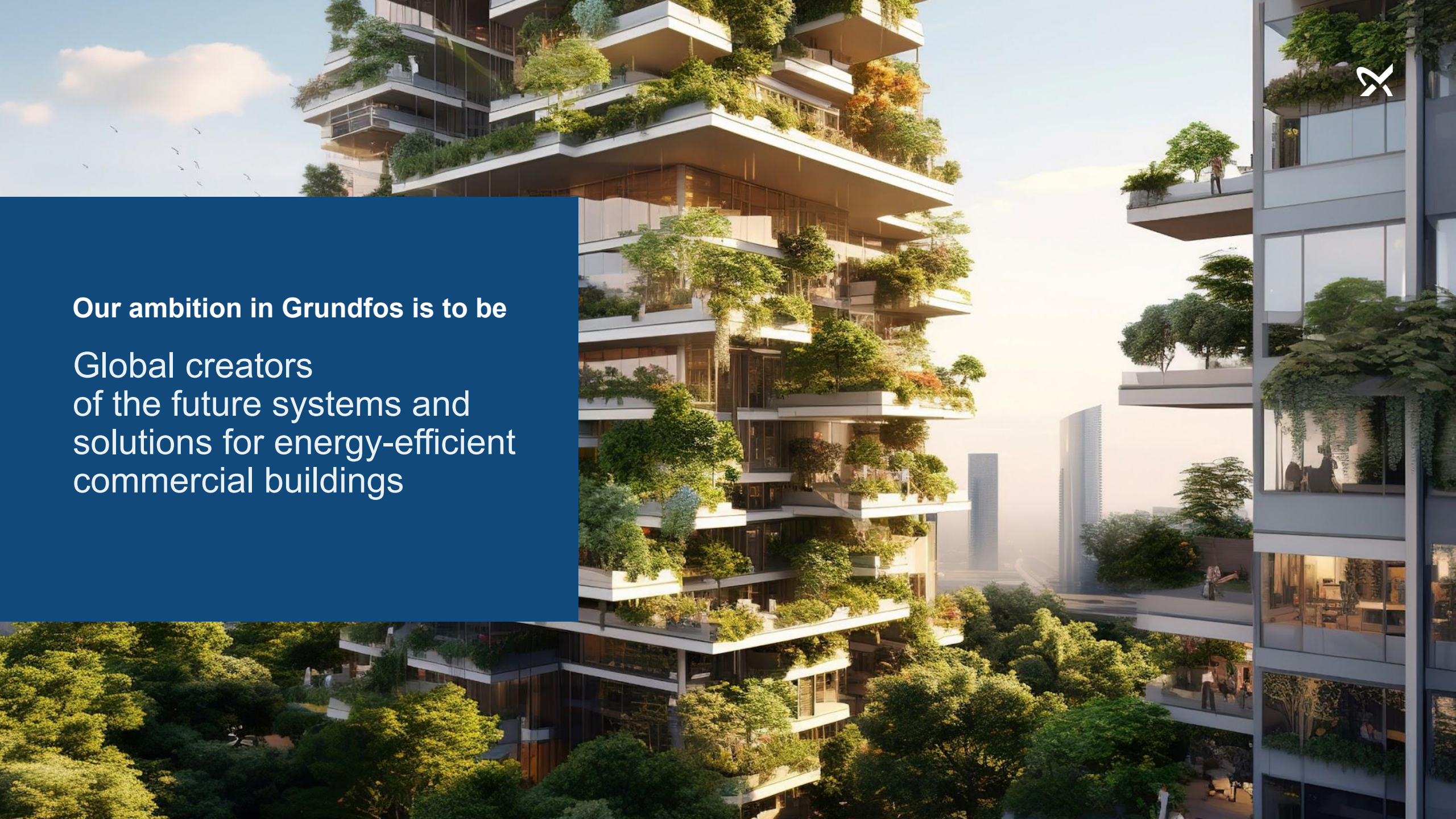
From design and quotation to commissioning and start-up, our dedicated team is equipped to support you at every stage of your project with fast, qualitative service.



Energy-efficient solutions for new and existing grids

Transform your energy systems with innovative solutions designed for optimal performance. Our expertise in enhancing existing grids and pioneering new technologies ensures improved efficiency and significant savings, aligning with global energy transition goals.

Our ambition in Grundfos is to be
Global creators
of the future systems and
solutions for energy-efficient
commercial buildings

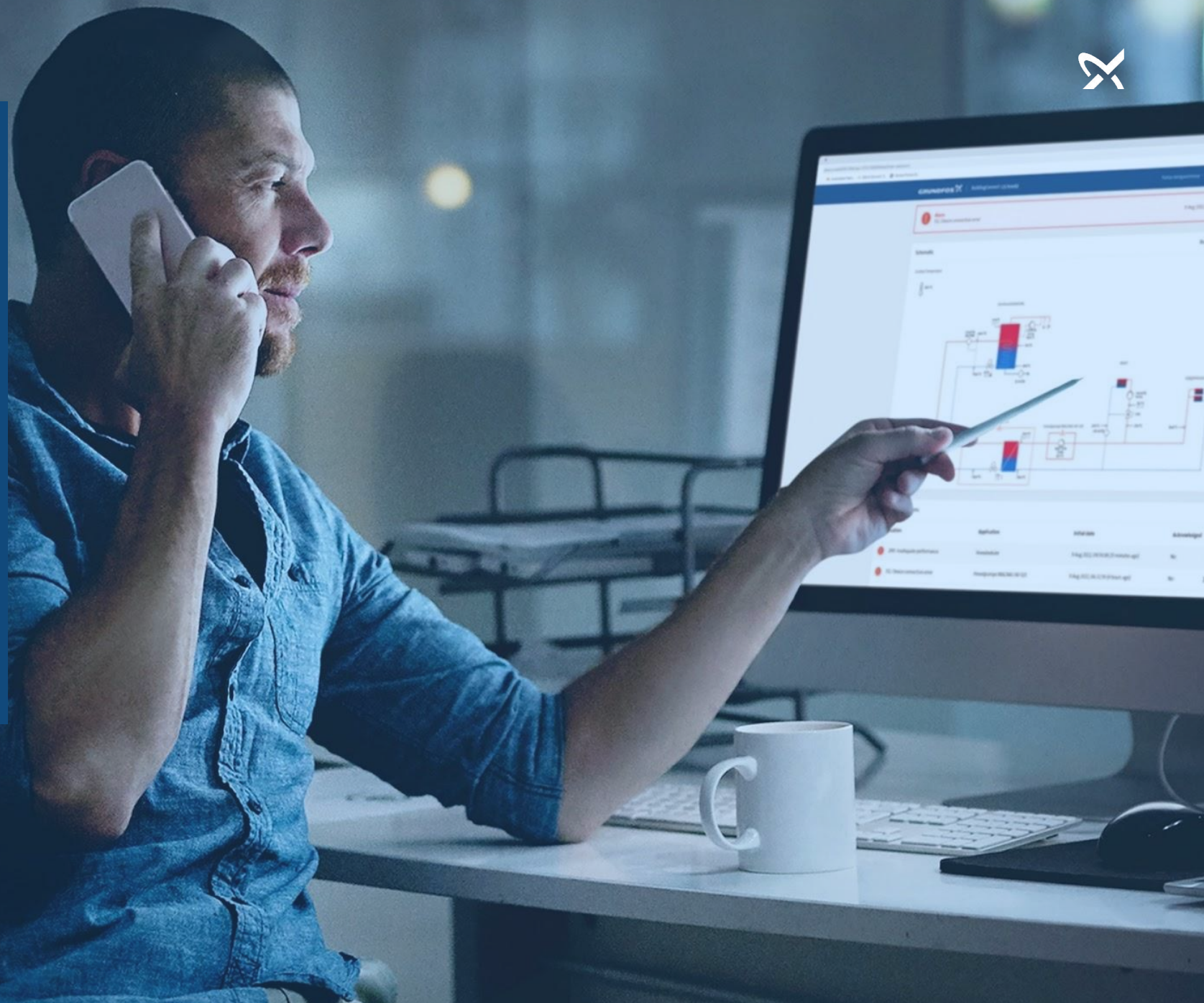


If everyone switched to
high-efficiency pumps,
we could save 4% of the world's total
electricity
consumption – equivalent
to
the residential electricity consumption
of
1 billion people



Enhance your energy network investment with Grundfos' expert services

Designed for optimal performance and efficiency.



Service Overview



Operation services



Energy optimisation



Repair
services



Service agreements

Service overview



Operation Services

We cover the entire scope of operations

Commissioning
Inspection
Installation
Laser alignment
Thermal scan
Vibration measurement



Energy Optimization

We offer detailed analysis of your energy network Energy Audit

Optimized system performance
Increased energy efficiency
Reduced costs & emissions

Energy Check

Reduced energy consumption
Overview of expenses and savings
Up-to-standard design of circulators and pump motors



Repair Services

We keep your system up and running

Onsite & workshop repair
Replacement
Spare parts



Service Agreements

We have tailored solutions

Standard service agreement
Customized Service Agreement
Grundfos Energy Earning

What does energy optimisation mean to Grundfos?



Energy staircase



POTENTIAL SAVINGS



85%
Energy
expenses

5%
Purchasing
price

10%
Maintenance
costs



Energy Audit

Detailed analysis of your current energy network.

Offers recommendations to realize future energy savings and enhanced performance.



Energy Check

Extensive 6-step process to check your current energy network's inefficiencies.

Enables significant energy reductions and savings.

Energy Audit

Our diagnostic tool that collects data on your energy system and identifies any excessive energy use – helping optimize your system.

How it works:

- A Grundfos specialist measures and analyses your system's countable data, in the form of process flow and energy consumption; analogue data such as system temperature and water level; and event rates, including start/stop of the pump, as well as the open/closure of valves.
- Evaluates your system efficiency based on the system data.
- Recommended potential adjustments to improve system efficiency and performance.

Benefits:

- 01** Optimized system performance based on extensive data.
- 02** Increased energy efficiency, helping reduce overall costs
- 03** Significantly reduced emissions.



Energy Check

A simple but detailed analysis of your current pumping system that will help identify potentially unrealised cost savings and pump efficiencies.

How it works:

- Assessment of your current system by examining your pumps' type, age and measurements, as well as system applications, process flows and other relevant information.
- Analysis of your performance data and installed pumps.
- Recommendations for system optimisation based on analysis data.
- Extensive Energy Check of your entire system and select parts, before we create a report on potential energy savings.
- If you decide to upgrade or replace your pumps, we can advise you on the correct solutions based on your system specifications.
- Post-purchase follow-up to ensure optimal system performance

Benefits:

- 01** Reduced energy consumption, thereby improving your environmental profile.
- 02** Comprehensive overview of your current expenses and potential savings
- 03** Up-to-standard design of your energy using products on circulators and pump motors.



How to identify the pumps that offer the greatest energy savings



There are four categories that if applied to any pump could help determine the pumps ability to offer high energy savings and/or low pay-back time:

Motor size



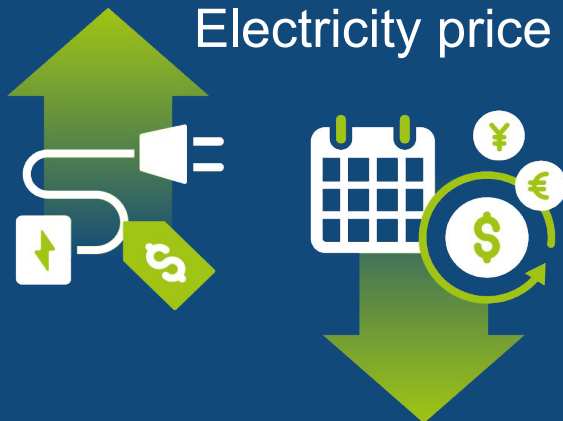
AGE OF PUMPS



PUMP EFFICIENCY



Electricity price



HOURS RUN TIME



ENERGY SAVINGS



Outcome with EO in District Heating Plant POLAND case



TIME OF ROI

2,78 years

REPLACED PUMPS (with potential on energy savings)

42

FREE CAPACITY RELEASED UP TO

208 885 kWh

CO2 EMISSIONS REDUCED BY

148,10 tonnes

CUSTOMER PAIN

- Mixed of manufactures of pumps in their assets
- No one before was responsible for this subject –optimisation- in this company
- Average age of existing pumps 20+ years old
- Dedicated budget only for Energy modernization
- Reduction of city development plans and there fore reducing pipes and length of heating network



Outcome with EO in District Heating Plant POLAND case



PAYBACK TIME (ROI)

2,0 years

PUMPS REPLACED

96

ENERGY SAVINGS

389,096 kWh

CO2 EMISSIONS REDUCED BY

275,9 tonnes

CUSTOMER PAIN

- Large number of pumps on site
- Average age of existing pumps 15-25 years old
- New energy price from heat supplier
- Pressure for reducing energy/cost consumption
- Verifying how many at the end pumps will be used and how many will be disassembled
- Replacement needed to be sized taking into account that in housing blocks only Canned rotor pumps (quitter) would be accepted instead of Inline pumps

TPE3

Leading the Way in Energy Efficiency



GRUNDFOS 

Possibility in every drop

The new TPE3



TPE3 intelligence

Seamless connectivity

One uniform TPE3 range up to 22 kW

Easy commissioning

Best-in-class efficiency

Sustainability – EPDs
(Environmental Product Declaration)



One uniform range



Three solutions into one TPE3 range

Past

New TPE3



TPE3



TPE2000



TPE2000



TPE3 Small
(existing)



TPE3
Medium



TPE3
Large

One uniform range

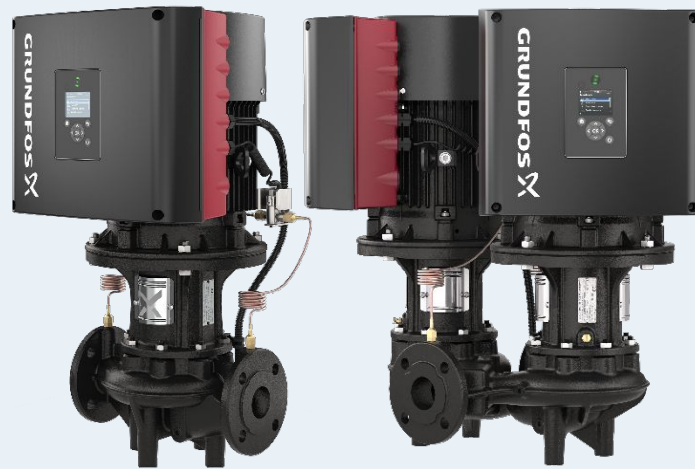


- Full range of twin pumps
- All in versions with no sensor – TPE2 – both single and twin

New TPE3 release



TPE3
Small



TPE3
Medium



TPE3
Large

Phase in/out



Going forward we have only one range – the new TPE3 and TPE2

Phase out

NEW TPE3



TPE series 2000/1000, 3-22 kW



TPE3/TPE2, 3-22 kW

The new TPE3 range



Providing one uniform TPE3/TPE2 range up to 22 kW/DN 200

New TPE3



TPE3 Small
(existing)



TPE3 Medium
(new)



TPE3 Large
(new)



TPE X-large

Let's stay in touch!

Bogdan Neagoe

Lead Key Account Manager, CBS – Romania

E-mail: bneagoe@grundfos.com

Tel: +40731731010



Karol Wiśniewski

Senior Key Account Manager District Energy

E-mail: kwisniewski@grundfos.com

Tel: 607-664-005



GRUNDFOS 

Possibility in every drop





**Thank you for
your attention**

GRUNDFOS 

Possibility in every drop