



CHALLENGES AND OPPORTUNITIES – WHY DATA IS A CORNERSTONE OF THE GREEN TRANSITION

WEBINAR
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1972

founded in Denmark as one of
the first IT companies



3.000

employees in five countries



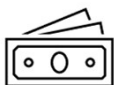
1.700

private companies and public
institutions as customers



400

IT solutions developed with
more than DKK 200 million
software investment/year



1.000.000

Danish citizens get their
salaries through KMD's systems



20%

of Denmark's BNP flow through
KMD's systems
each year

NEC

2019

acquired by the Japanese tech
giant NEC



113.000

colleagues across 300 sister
companies globally

Energy & Climate

KMD has a rich history of digitizing the Danish energy sector



FACTS



40 years
of experience in the energy
and utility sector



200+ customers
in the sector



Handles more than
**4.5 million metering
points**



Cover
all market roles
in the sector



Cover
+40 %
of Danish public
building data



KMD is continuously
developing new and
modern SaaS solutions
to handle and create
possibilities for usage of the
increased dataflows

 **KMD**
EasyEnergy

 **KMD**
EnergyKey

 **KMD**
Flex

 **KMD**
Elements

 **KMD**
Figuras

 **KMD**
Cognito

It's all about data

Data Driven Business

PARIS
AGREEMENT



Sustainability

- Show commitment to climate plans
- Reduce carbon emissions (Co2)
- Increase health & well-being through a better Indoor & outdoor climate



Green savings

- Increase energy investments (TCO)
- Procure less energy
- Utilize power system flexibility



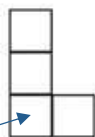
Cost efficiency

- Operational optimization using data
- Offer society & customers new data services
- Reduce cost to serve (meter to cash process)

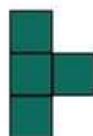
Challenges and opportunities – why data is a cornerstone of the **green transition**



System X



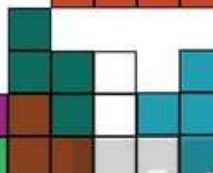
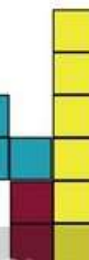
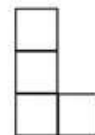
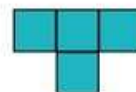
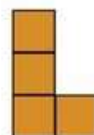
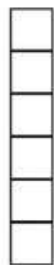
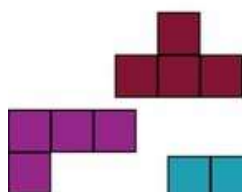
**Data from
system X**



System Y

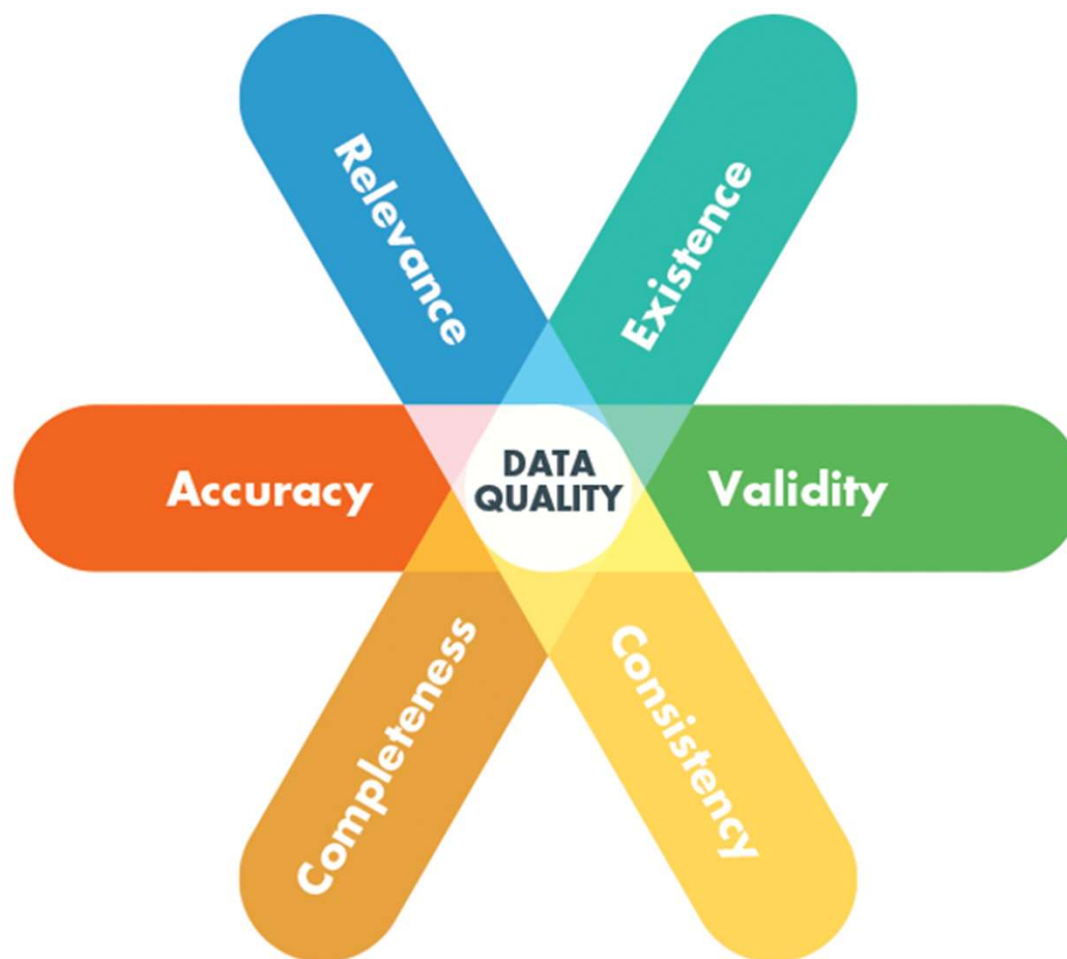


System Z



— Is your company in
the gaming or betting
industry?

— Do you have a
strategy for playing
Tetris with your
customers money?



The green transition...



KMD
EnergyKey